



Business Opportunities with PEO Land Systems Marine Corps



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22 Sep 2015



Sustainment

	Material Solution Analysis	Technology Maturation & Risk Reduction	Engineering & Manufacturing Development	Production & Deployment	Operations & Support
ACAT I	◆ AoA	◆ Preliminary Design Review ACV 1.1 (Pre-MDAP) 	◆ Critical Design Review	◆ LRIP Decision Review  JLTV, (Army Lead Service) ◆ IOT&E IOC  G/ATOR CAC2S Phase 2	FOC MTVR  CAC2S Phase 1  HMMWV
ACAT II					LVSR  LW 155 
ACAT III			AAV SU 		ITV  MRAP  CTN 
ACAT IV				P-19R Fire truck 	FRC  MACCS  MTVR Trailer 
OTHER					GBAD (Legacy)  AAV (Legacy) 

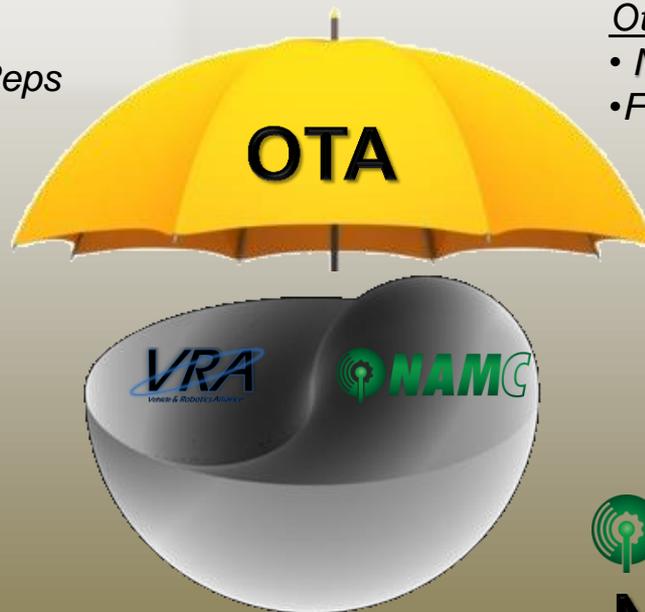


- PM AAA
 - AAV - Mobility Analysis with T161 Track & Lightweight Road Wheels
 - AAV - Small, Lightweight Batteries
- PM MRAP
 - Armored Hull Inspection & Repair Procedures
- PM LTV
 - HMMWV – Sustainment/Reliability Improvements



- Joint GOV/Industry Business Enterprise
- Includes Governing Board:
 - Sr. GOV Reps
 - Sr. Industry/Academia Reps

- 10 U.S.C. 2371 Section 845
- Ground Vehicle Systems (GVS)
- Other Transaction Agreement (OTA)
- New contract mechanism
- For prototype R&D only (DoD wide)



GOV

Vehicle and Robotics Alliance (VRA)

- Network of Participating GOV Organizations/Labs/R&D Centers/Program Offices
- Open to all DoD



NON -GOV

National Advanced Mobility Consortium (NAMC)

- Non-Profit 501(c)3 Organization
- Open to all Industry / Academia 4



GVSETS/DME Collaboration Days	4 - 6 Aug 2015
Publish RPP to NAMC Member Site	2 Feb 2016
NAMC Whitepaper Submission Begins/Ends	2 Feb - 4 Mar 2016
VRA Whitepaper Evaluation Deadline	22 Apr 2016
Whitepaper Feedback Released to NAMC	5 May 2016
NAMC Proposal Submission Begins/Ends	5 May - 30 Jun 2016
VRA Proposal Evaluations Begin	1 Jul 2016
VRA Proposal Evaluations Deadline	31 Aug 2016
Annual Plan Awards Begin	Sep - Nov 2016



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PEO LAND SYSTEMS MARINE CORPS

IT'S ALL ABOUT THE WARFIGHTER

QUESTIONS?





A Section 845 OTA Is:

- For **prototype** projects that are directly relevant to weapons or weapon systems proposed to be acquired or developed by the DoD
- A legally binding instrument encouraging traditional and nontraditional defense contractor participation
- An instrument that allows for negotiation of intellectual property and flexible payment provisions (payable milestones)
- Customizable to fit desired acquisition strategy

An Section 845 OTA Is Not:

- A FAR procurement contract, grant or cooperative agreement
- For acquisition of production quantities, engineering services, construction, operations & maintenance activities
- Constrained by previous GOV contract practices and conventions
- Bound by GAO protest rules
- Subject to mandatory cost accounting standards



- GVS OTA is a streamlined contracting process.
- GVS OTA is a legal instrument between GOV and NAMC.
- Collaboration, trust, and integrity replace protests.
- The DoD entity is the DME, which TARDEC sponsors while housing the VRA PO.
- **Self sustaining:** DoD orgs willingly pay **6%** fee through VRA PO for use of the GVS OTA. Multiple Services have been using the GVS OTA, because it offers better buying power. As use of the GVS OTA ramps up, the fee will be reduced.
- Allows industry members to leverage GFI, GFE, Government facilities, and Government Personnel through performing tasks under the OTA.